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WEEKLY MARKET REPORT

February 8th, 2008 / Week 6



Commodities price soaring - the herald of a strong market?

Traditionally, shipping analysts would always take a very close look at the commodity price fluctuations (especially in the beginning of the year) in order to get a good feeling on how the shipping market will progress. This is not the only indicator but one of the main ones to look at.

While the financial world is concerned about what are the odds that the USA and consequently the Western Hemisphere will enter into a recession (if not in already), we have noted an unprecedented jump in the prices of the commodities during the last 20-30 days, especially for the ones which directly affect shipping demand in the dry sector. i.e. iron ore, coking/thermal coal.

Australia is the biggest supplier in the world of coking coal (used for steel-making) supplying more than 2/3 of all of the world's shipments while for thermal coal provides about 1/4 (used by power stations). It has also been the prime supplier of iron ore to the hungry Chinese economy. We are closely monitoring the news that come from this continent which are indeed very interesting.

The latest news indicate that the Aussies are very close to fixing the prices for both coal and iron ore, the increases of which expect to be massive as the cold weather (especially as far as the coal price increases are concerned) together with the increase in demand are already putting available capacity under pressure - thus



prices.

Although not yet confirmed we expect that the price increase to be agreed will see an increase of 60% +/- for iron ore, whilst for coal it remains to be seen what the increases will be since prices are soaring at the moment.

China is having its heaviest winter in 50 years and millions of people are suffering because of the cold and severe power cuts mainly due to the shortage of coal that appears to have caught the Chinese totally by surprise and unable to cope with the situation.

At the same time oil prices remain extremely high, a fact that puts further pressure on the prices of alternative energy sources such as thermal coal whilst the tendency in Australia is to concentrate in the mining of coking coal rather than in thermal coal which may cause shortages and even higher spot prices.

Major Aussie coking coal producers are said to be offering the Japanese a price (starting April 08) that is more than double from the current one (abt 120% increase) but some analyst allege that prices may have further increases since such offerings were made before the Queensland floods that crippled (at least for the short period of time) the coal exportation.

Last but not least, whether in recession or not in the USA, problems with the housing market or not, if you carefully look the economies on a regional basis you will realize that even in the USA (which supposedly has been hit the most from the credit crisis due to the subprime loans) some states whose economies concentrate in farming, mining as well as tourism are on a very prosperous path (not to mention the defense industry - troubled back in the late 90s and at the start of the millennium, back on healthy look after the Iraqi war).

As one very famous economist said at the start of 19th century, money (prosperity in other words) cannot disappear, it just moves from one place to another. For the time it seems to be shifting in a very fast pace towards the Pacific basin in particular as far as house booming and industrialization are concerned.

As we expected The Chinese New Year holidays had its impact on the Far East Tanker market with very few business being concluded this week. The inactivity creates a downward pressure on rates at least until after the Chinese Lunar holiday next week. VLCC rates for AG/East have ended the week at WS 115 for Double Hulls and at WS 85 for the Single Hulls with the differential between the 2 types which at this stage is at 30 WS points expected to keep on increasing going forward. Suezmax and Aframax rates east of Suez remained steady throughout the week mainly due to the lack of activity for the local holidays.

In the Atlantic the supply problems in Nigeria, resulting in a downward pressure on Suezmax rates, will definitely affect VLCC rates despite the fact that position list is not that long. Rates ended the week at WS 92.5 for VLCC and WS 115/120 for Suezmaxes out of West Africa to any destination. Aframax rates in the Mediterranean, despite starting the week with a good number of enquiries resulting rates to rebound to WS 150/160 levels, the slow down of activity by the end of the week may make owners lose their confidence again. In the North Sea and the Caribbean rates fell down remarkably ending the week at WS 110 (bss 80,000 mts) or WS 120 (100,000 sizes ex Baltic) and WS 130 in the Caribs. Both areas seem to have bottomed out.

TANKERS:

“WELSH VENTURE” 280,491/91 - SASEBO - B&W 24,859 - IGS - SBT - COW - SH
Sold on private terms to Brazilian buyer (Petrobras).



2 x **“NEW TIMES RESALES”** 114,000/02-05/09 - NEW TIMES - B&W 21,508 - COILED - IGS
SBT - COW - DH

Sold for \$76 mill. each to Greek buyer.

“MINERVA LIBRA” 105,364/99 - SAMSUNG - B&W 16,918 - COILED - IGS - SBT - COW - DH

“MINERVA EMMA” 104,556/99 - SAMSUNG - B&W 16,680 - COILED - IGS - SBT - COW - DH

Sold for \$62 mill. each to U.S. based buyer (American Eagle Tankers).

“CONSTITUTION” 104,623/99 - SAMSUNG - SUL 16,320 - COILED - IGS - SBT - COW - DH

“SENTINEL” 104,623/99 - SAMSUNG - SUL 16,320 - COILED - IGS - SBT - COW - DH

“GUARDIAN” 96,920/92 - SAMSUNG - SUL 15,000 - COILED - IGS - SBT - COW - DH

“PATRIOT” 96,920/92 - SAMSUNG - SUL 15,000 - COILED - IGS - SBT - COW - DH

“PIONEER” 96,724/93 - SAMSUNG - SUL 15,000 - COILED - IGS - SBT - COW - DH

“CONTINENTAL” 96,683/93 - SAMSUNG - SUL 15,000 - COILED - IGS - SBT - COW - DH

Sold on private terms to Canadian buyer (Teekay).

“EAGLE BEAUMONT” 99,448/96 - SAMSUNG - B&W 16,680 - COILED - IGS - SBT - COW - DH

“EAGLE BALTIMORE” 99,405/96 - SAMSUNG - B&W 16,680 - COILED - IGS - SBT - COW - DH

“EAGLE BIRMINGHAM” 99,343/97 - SAMSUNG - B&W 16,798 - COILED - IGS - SBT - COW - DH

“EAGLE BOSTON” 99,328/96 - SAMSUNG - B&W 16,798 - COILED - IGS - SBT - COW - DH

Sold for \$52 mill. each to Norwegian buyer (Global Skipholding). Sale includes bareboat charter back for 8-10 years at undisclosed rates.

“MARITINA” 77,788/86 - SAMSUNG - B&W 12,480 - COILED - COATED - IGS - SBT - COW - DH

“MARIELLA” 77,769/86 - SAMSUNG - B&W 12,480 - COILED - COATED - IGS - SBT - COW - DH

Sold for \$20 mill. each to undisclosed buyer.

3 x **“HYUNDAI MIPO RESALES”** 46,600/10/11/11 - HYUNDAI - COATED - COILED - SBT - DH

Sold for \$49 mill. each to European buyer (Glenda).

“HIGH TRUST” 45,937/04 - SHIN KURUSHIMA - B&W 12,890 - COILED - COATED - IGS - SBT
COW - DH

Sold for \$55 mill. to Vietnamese buyer (Bien Dong Shipping).

“MERIOM PRIDE” 38,877/04 - GUANGZHOU - B&W 10,710 - COILED - COATED - IGS - SBT
COW - DH

Sold for \$44.5 mill. to undisclosed buyer.

BULKERS:

“GREAT GALAXY” 138,350/81 - HITACHI - B&W 18,400 - 9HH

Sold on private terms to undisclosed buyer.

“SUPER ACE” 26,482/96 - IMABARI - MITSUBISHI 7,400 - 5HH - C 4X30T

Sold for \$37 mill. to Korean buyer. (Old sale)

“MEDSPILIANI” 23,853/80 - WATANABE - SUL 9,900 - 4HH - C 4X25T

Sold on private terms to Greek buyer.

“EKATERINI” 5,207/80 - HAKATA - HAN 3,200 - 2HH - D 3X10T

Sold for \$2.5 mill. to undisclosed buyer.



“WELLA” 5,313/77 - ROMANIA - 2 x DVIGATEL REVOLYUTSII 1,800 - 2HH
Sold for \$2 to Turkish buyer.

TWEENDECKERS:

“CAPE PRESTON” 22,351/83 - MITSUBISHI - SUL 15,235 - 5HO 9HA - C 3X26T, 4X16T - 728 TEU
“CAPE YORK” 22,351/83 - MITSUBISHI - SUL 15,235 - 5HO 9HA - C 3X26T, 4X16T - 728 TEU
“CAPE CONWAY” 22,3312/85 - MITSUBISHI - SUL 15,235 - 5HO 9HA - C 3X26T, 4X16T - 728 TEU
Sold for \$29 mill. en bloc to undisclosed buyer. Sale includes bareboat charter until April 2009 at \$3,596/day for each vessel.

“GEE HONG” 12,692/78 - GERMANY - MAK 10,000 - 3HH - C 2X50T, 3X40T - 517 TEU
Sold for \$3.35 mill. to undisclosed buyer.

“KISSAMA” 8,060/83 - GERMANY - DEUTZ 6,000 - 2HH - C 2X35T - 582 TEU
Sold for \$5 mill. to undisclosed buyer.

CONTAINERS:

“BERNARD A” 13,333/85 - GERMANY - B&W 8,160 - 3HO 7HA - C 2X40T - 1,022 TEU
Sold for \$21.16 mill. to European buyer.

“MARGARETHA” 11,385/01 - GERMANY - MAK 11,420 - 868 TEU
Sold for Euro 19.5 mill. to European buyer.

RO-RO:

“LYGRA” 3,930/79 - NORWAY - 2 x NORMO 4,500 - 800 LM - 318 TEU
Sold for Euro 2.5 mill. to Lithuanian buyer.

FRESH FOR SALE:

TANKERS:

“AFRICAN HORIZON” 151,445/88 - DAEWOO - B&W 18,250 - COILED - COATED - IGS - SBT
COW - SH
Promptly inspectable in Singapore.

“ORKNEY SPIRIT” 106,266/93 - MITSUI - B&W 16,440 - COILED - IGS - SBT - COW - DH
“SHETLAND SPIRIT” 106,236/94 - MITSUI - B&W 16,440 - COILED - IGS - SBT - COW - DH
Orkney Spirit: Vessel discharging in Paulsboro, ETA 14th February.
Shetland Spirit: Vessel will load in Arzew on 16th February then Terneuzen to discharge.

LPG **“IRIS GAS”** 49,998/85 - IHI - SUL 15,940 - 80, 681 CBM
Inspectable in Singapore 15th – 16th February.

BULKERS:

“ANTWERP ACE” 67,670/82 - IHI - SUL 13,786 - C 6X15T - 7HH

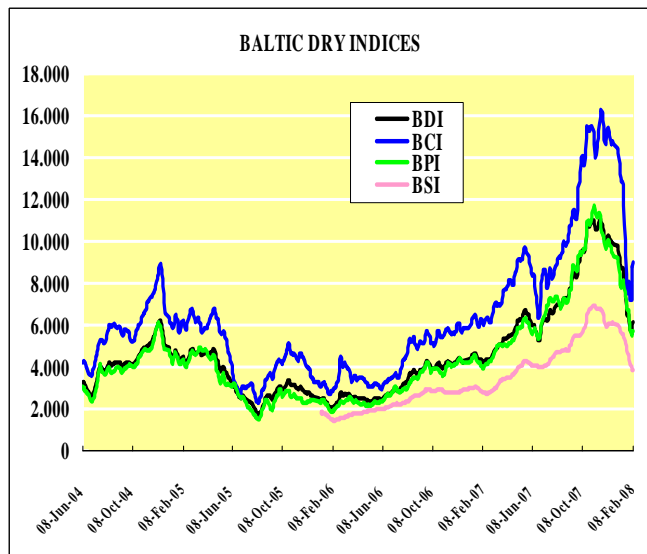
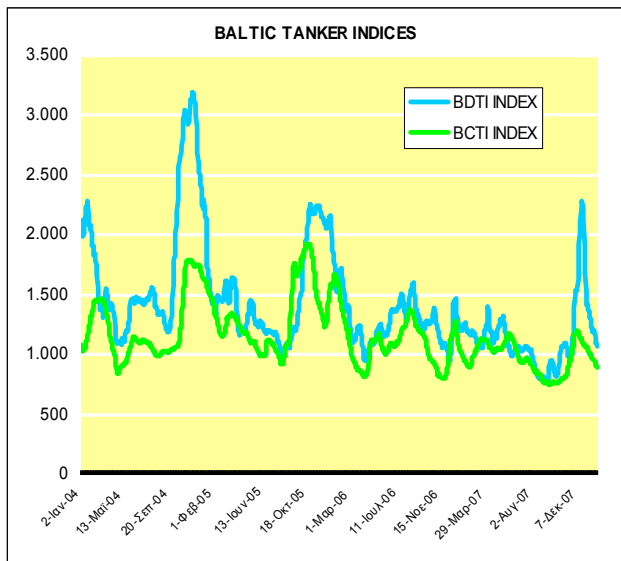
Vessel currently loading in Indonesia until 16th February, then Qingdao, China to discharge.



KEY INDICATORS

INDICES

RATE OF EXCHANGE	BALTIC EXCHANGE RATES				
		<i>THIS WEEK</i>	<i>LAST WEEK</i>	<i>CHANGE</i>	<i>CHANGE %</i>
\$ / Won: 941.6000	Baltic Dry Index	6353	6134	+219	+3.57%
\$ / Nok: 5.534700	Baltic Capesize	9490	9031	+459	+5.08%
Euro / \$: 1.448800	Baltic Panamax	6029	5749	+280	+4.87%
Stlg / \$: 1.945000	Baltic Supramax	3913	3839	+74	+1.93%
\$ / Yen: 107.3900	Baltic Handysize	1874	1954	-80	-4.09%
LIBOR (3-mos) / 3.16%	Brent Crude	\$89.02	\$91.73	-2.71	-2.95%



ESTIMATED VALUES

TANKERS	NB	PROMPT RESALE	5 YEARS	10 YEARS	20 YEARS	12 MONTH T/C
VLCC 300,000 dwt	\$148.0m	\$154.0m	\$135.0m	\$112m (DH)	\$45.0m (SH)	\$65,000 PD
Suezmax 150,000 dwt	\$92.0m	\$105.0m	\$95.0m	\$77.0m (DH)	\$38.0m	\$47,500 PD
Aframax 105,000 dwt	\$74.0m	\$80.0m	\$71.0m	\$59.0m (DH)	\$20.0m (SH)	\$32,000 PD
Panamax 70,000 dwt	\$65.0m	\$68.0m	\$63.0m	\$50.0m (DH)	\$15.0m	\$29,000 PD
Product 47,000 dwt	\$52.0m	\$60.0m	\$52.0m	\$43.0m (DH)	\$11.0m	\$24,000 PD
BULK CARRIERS						
Capesize 170 – 180,000 dwt	\$97.0m	\$150.0m	\$135.0m	\$102.0m	\$80.0m	\$122,500 PD
Panamax 74 – 76,000 dwt	\$55.0m	\$93.0m	\$87.0m	\$70.0m	\$42.0m	\$60,625 PD
Supramax 52 – 59,000 dwt	\$50.0m	\$80.0m	\$72.0m	\$55.0m	\$42.0m	\$50,500 PD

BUNKER PRICES

FUEL GRADES	ROTTERDAM	FUJAIRAH	PIRAEUS	SINGAPORE
380cst:	\$406.00	\$448.00	\$408.00	\$435.00
180cst:	\$424.00	\$467.00	\$444.00	\$445.00
MGO:	\$795.00	\$837.50	\$810.00	\$762.50

DEMOLITION



DEMOLITION STATISTICS				
<i>TYPE OF SHIP</i>	<i>THIS DATE 2008</i>	<i>THIS DATE 2007</i>	<i>2007 TOTAL</i>	<i>2006 TOTAL</i>
ULCC/VLCC	0	0	1	0
SUEZMAX	0	1	1	0
AFRAMAX	0	2	8	14
PANAMAX TANKER	1	1	5	7
CAPE/COMBO (100,000 dwt +)	0	0	0	3
PANAMAX/KAMSARMAX BULKER	1	0	2	13

ESTIMATED DEMOLITION PRICES			
<i>LOCATION</i>	<i>TANKERS 6-10,000 LT</i>	<i>TANKERS 15-20,000 LT</i>	<i>BULK CARRIERS</i>
CHINA	325	350	310
INDIA	525	535	480
BANGLADESH	545	565	500
PAKISTAN	535	560	485

DEMOLITION:

BANGLADESH

M/V “GLENN BRAVEHEART” (Ro-Ro) 2,215/64 - 4,194 LDT - USD 510/LDT

INDIA

M/V “FORMOSA CONTAINER No. 2” (cont) 22,623/81 - 11,440 LDT - USD 540/LDT - Sold on ‘as is’ basis including bunkers ROB

M/V “ALFONSO” (Ro-Ro) 10,539/78 - 7,395 LDT - USD 535/LDT - Sold on ‘as is’ basis with delivery in Port Suez for India

M/V “JABAL ALI 3” (RoPax) 2,613/71 - 5,944 LDT - USD 505/LDT - Sold on ‘as is’ basis with delivery in Port Rashid for India

PAKISTAN

M/T “PINKE” 28,524/76 - 6,509 LDT - USD 540/LDT (Old sale)

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MOBILE PHONE NUMBER

TANKER CHARTERING

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Lefteris Mystriotis	6946-762010
Dionysios Mitsotakis	6944-720337

ADMINISTRATION

Yannis Mitropoulos	6936-530007
Ourania Savvaki	6934-257746

Very Truly Yours,

WEBERSEAS (HELLAS) S.A.

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